

UNFCCC Workshop on Innovative Options for Financing the Development and Transfer of Technologies

**Intercontinental Hotel, Salon Sarah Bernhardt
Montreal, Canada, 27-29 September 2004**

Agenda

Monday - 27 September

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| 8:00 – 10:00 | Registration |
| 10:00 – 10:30 | Welcome and Opening <ul style="list-style-type: none">• Ms. Margaret Martin, Chair, Expert Group on Technology Transfer• Mr. Janos Pasztor, Coordinator, Sustainable Development Programme, UNFCCC Secretariat• Mr. Elmer Holt, Vice Chair, Climate Technology Initiative |
| 10:30 – 11:00 | Keynote Address <ul style="list-style-type: none">• Ms. Margaret McCuaig-Johnston, General Director, Economic Development and Corporate Finance, Department of Finance and Assistant Deputy Minister, Energy Technology and Programs, Natural Resources Canada |
| 11:00 – 11:15 | Coffee Break |

Session I: Setting the Scene

Part I: Background

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| | Opening by Chair – Ms. Margaret Martin, Chair, EGTT |
| 11:15 – 11:30 | Background and Context – Ms. Wanna Tanunchaiwatana, Manager, Technology, UNFCCC Secretariat |
| 11:30 – 11:45 | Trends in Financial Flows – Mr. Daniele Violetti, Programme Officer, Technology, UNFCCC Secretariat |
| 11:45 – 12:30 | Presentation of Background of Paper – Mr. Paul van Aalst
UNFCCC Consultant |
| 12:30 – 13:15 | Comments and Inputs from Participants on Workshop Expectations <ul style="list-style-type: none">- Lead-off Comments by Representatives from Slovenia, Uganda, and the European Commission- Floor Open to All Participants |

- 13:15 – 14:30 Lunch Hosted by Government of Canada
- 14:00 – 14:20 Presentation: “Canadian Public-Private Cooperation in International Technology Transfer – A case Study” Mr. Adrian Oancea, Senior Commerce Officer
CANMET Energy Technology Centre, Natural Resources Canada
- 14:20 – 14:30 Demonstration of the Pilot Data Interchange Project between Canada’s Clean Energy Portal and TT:CLEAR - Mr. Florin Vladu, Programme Officer, Technology, UNFCCC Secretariat and Mr. Adrian Oancea

Part II: General Perspective from the Financial Sector

- 14:30 –14:40 Opening by Session Chair - Mr. Rawlestone Moore, Member EGTT
- 14:40 –15:00 Financial and Technical Cross-Pollination of Projects within Funds – Mr. George Sorenson, Chairman, FE Clean Energy, USA
- 15:00 –15:20 It’s All About Risks - Mr. Charles W. Donovan
Commercial Manager, Transactions, CAT Alliance Ltd., UK
- 15:20 –15:40 Financing the Environment – Mr. Martin Whittaker
Senior Vice President, Swiss Re Financial Services, USA
- 15:40 – 16:00 Questions and Answers
- 16:00 –16:30 Coffee Break

Panel Discussion and Participant Debate.

- 16:30 -17:45 Panel Discussion and Participant Debate
- Panellist 1: Mr. Raymond Wright, Group Managing Director Petroleum Corporation of Jamaica
Panellist 2: Mr. Eric Usher, United Nations Environment Programme
Panellist 3: Ms. Christine Woerlen, Global Environmental Facility
Panellist 4: Mr. Kok Seng YAP, Deputy Director-General, Malaysian Meteorological Service
Panellist 5: Mr. Alan Miller, International Finance Corporation
- 17:45 – 18:00 First Day Wrap Up by Session Chairs
- 19:00 – 19:30 Welcoming reception
- 19:30 – 21:30 Dinner Hosted by Government of Canada
Dr. Raymond Wright, Group Managing Director,
Petroleum Corporation of Jamaica
“Facing the Energy Future – is sustainability possible?”

Tuesday - 28 September

Session II: Current Practice and Lessons Learned

Part I: Development Finance in Practice

- 09:00 – 09:10 Opening by Session Chair – Elmer Holt, Member EGTT
- 09:10 – 09:35 Private Sector Development and Financing of Projects and Technology Transfer – Practical Experiences of Project Pre-Development and Financing in Sub-Saharan Africa – Mr. Peter Storey, Vice President Financing, HERA International Group, Finland
- 09:35 – 10:00 The Patient Capital Initiative and Related Experiences – Mr Peter Rossbach, Director, Impax Capital Ltd, UK
- 10:00 – 10:25 Engaging Local Financial Institutions in Project Development and Implementation – Mr. Patrick Daddario, President, Fiorello H. LaGuardia Foundation, USA
- 10:25 – 10:50 African Rural Energy Enterprise Development: A New Approach to Public-Private Partnership - Mr. Youba Sokona, Executive Secretary Sahara and Sahel Observatory, Tunisia
- 10:50 – 11:20 Coffee Break
- 11:20 – 12:00 Questions and Answers

Part II: Barriers & Lessons Learned

- 12:00 – 12:20 The Case of Ghana Mr. William Agyemang Bonsu, EGTT & Ghana Environmental Protection Agency
- 12:20 – 12:40 The Case of China Mr. Ji Zou, Professor
Renmin University of China
- 12:40 – 13:00 Questions and Answers
- 13:00 – 14:00 Lunch Hosted by Government of Canada
- 13:40 – 14:00 Presentation: “The Canadian Experience with CDM-JI and Technology Transfer” – Ms. Jane Desbarats, Program Officer
CDM/JI Office/Foreign Affairs Canada

Session III: Ongoing Initiatives for Innovative Financing

Part I: Innovative Financing Options

- 14:15 – 14:25 Opening by Session Chair – Mr. William Agyemang Bonsu, Member EGTT
- 14:25 – 14:55 Trends in Clean Energy Venture Financing – Implications for Technology Transfer – Mr. Nicholas Parker, Chairman Cleantech Venture Network LLC, and Special Director, Global Environment Fund, Canada
- 14:55 – 15:25 Financing Renewable Energy Projects in Emerging Markets – Opportunities & Approaches - Mr. Frank Joshua Chief Executive Officer, Climate Investment Partnership, Switzerland
- 15:25 – 15:55 Innovative Financing Options: Are the Export Credit Agencies and Other Traditional Sources of Financing Still Relevant - Mr. John Balint, International Financial Consulting Ltd, Canada
- 15:55 – 16:15 Questions and Answers
- 16:15 – 16:45 Coffee Break

Part II: Innovative Financing Options (Continued)

- 16:45 – 17:45 Interactive Discussion on Issues and Linkages
- 17:45 – 18:00 Second Day Wrap Up by Session Chairs

Open Evening

Wednesday - 29 September

Session IV: Outcomes and Possible Ways Forward

- 9:00 – 9:10 Opening by Session Chair – Mr. Bernard Mazijn, Member EGTT
- 9:10 – 11:30 Roundtable Debate on the Way Forward
(Facilitated Discussion by Chair Among All Participants - Guided by a limited set of topical questions)
- 11:30 – 12:00 Conclusions by Ms. Wanna Tanunchaiwatana, Manager, Technology UNFCCC Secretariat and Ms. Margaret Martin, Chair Expert Group on Technology Transfer
