



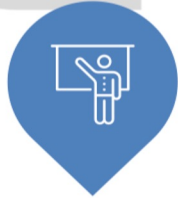
8th September 2023

Presenter-Saumu Ismail

3.0



Our Journey



World Bank – InfoDev
Initiative funded by
UKAid and DANIDA.

2012 – 2014



Registered as a
Company Limited by
Guarantee.

2015 – 2016



Follow on funding from
DANIDA to support
Greener technologies
and innovative
business model .

2017 – 2020



Increased
commercialization,
innovation, scale-up
and uptake of climate
solutions, which
generate decent jobs.

2021 – 2025



Support Innovations that
can be applied across
various countries or sub
national areas to address
common climate change
challenges

2026 – 2030

Our work

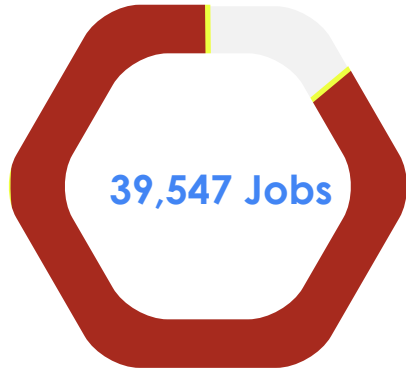
Project title	Donor	Funding	Timeline	Status	Businesses supported
“Supporting Greener Technologies and Innovative Business Models” -Programme (GGEP),	DANIDA	DKK 55 Million	2016-2020.	completed	300 (Kenya)
Green Economy Youth Activation Programme (GrEYAP)	UNDP	Kes.20,116,000	2021/2022	Completed	40
Ensure inclusive and sustainable growth is promoted in the rural economy, in alignment with the priorities of the Government of Kenya-AgriBiz Programme	The European Union	Euro 18.9 Million	2020-2024	Active	2,120 (Kenya)
‘Supporting Climate Technologies and Related Innovative Business Models’-GreenBiz Programme	DANIDA	Danish Kroner 54,750,000	2021-2025	Active	209 (Kenya)
Financing Solutions for Local Productive Use of Solar Energy Entrepreneurs in East Africa’s Agriculture Sector-PUSE pilot program	The Mott Foundation	USD 385,000	2023-2024	Active	30 (Kenya, Uganda and Tanzania)

Other projects include:

- Climate launchpad
- Cleantech competition
- What Design can Do
- Vijana na Agribiz

Key Impact to date

Number of Jobs Created



39,547 direct jobs have been created, **56%** of jobs created are women

Revenue Generated



2200 clients supported to sell products worth USD 36 million

Resources Leveraged



235 businesses/start-ups supported to access external funding

Tones of Co2 Mitigated



713,500 No. of customers reached by supported enterprises

Our Capabilities



70+
Staff distributed
across Kenya



2 subsidiaries

- Venture Fund KCV
- Consulting Arm KCL



9
Client incubation
centers across Kenya



**Sector Specific
Programming**
Market leader in Client
resilient programming



**Innovative
Financing
Models**

- POC,
- RBF
- ESFM



67% +
Above
market rate
commerciali
zation rate

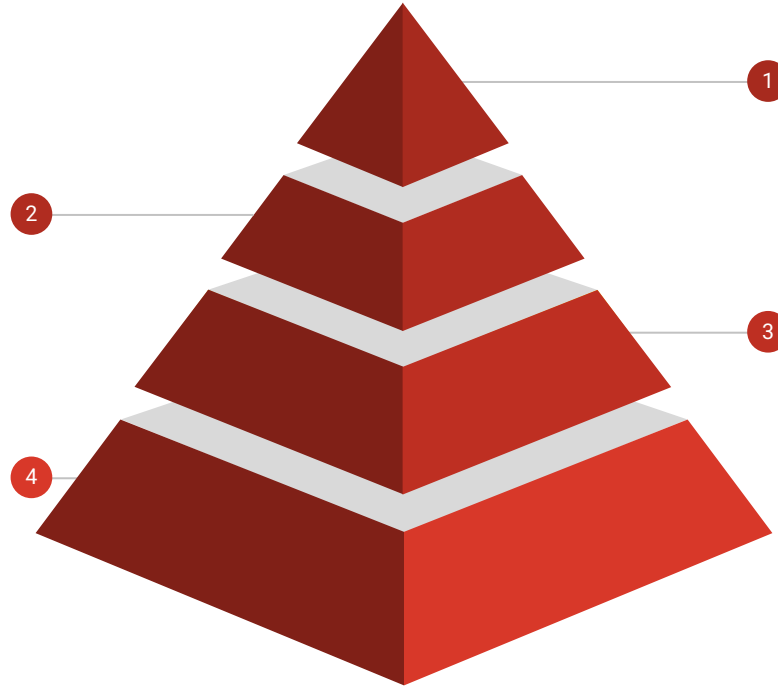
Key Learning

Fast growing sectors and with most traction;

- Renewable energy
- Circular economy-waste management
- Agribusiness and agritech

Emerging technologies and sectors

- Carbon trading markets
- Green Hydrogen
- Emobility



Limited investment and innovations in:

- Water management
- Commercial forestry

Productive use of solar energy sector:

- There is a noticeable scarcity of technical know-how and awareness regarding the productive utilization of solar energy across EA which could be attributed to the limited technical experts or government contribution in the sector
- Ugandan market holds immense untapped potential, poised to embrace novel solar innovations.
- There was a limited presence of solutions targeting the dairy value chain, despite its significance as one of the largest economies across EA.