



FINDING XY

EVERY ENTREPRENEUR SHOULD BE SUPPORTED

AFRICA GREEN TECHNOLOGIES FACILITY



AGTF

Finding XY at a Glance – empowering entrepreneurs since 2017



Established in 2017, Finding XY is an innovation center that designs and implements innovative projects that provide access to low-risk capital and capacity development backed by markets-based research. Our services contribute to SDG 1,2,5,8,9,13 and 17. The goals of designing the AGTF is to attract commercial capital to green SMEs and technology projects.

Our mission is to provide enterprise solutions to MSMEs and ecosystem builders through programs that provide capacity building and investment services. Finding XY has built a track record of providing entrepreneurial programs impacting regions whose populations and locations are vulnerable to climate change and social disasters respectively. For the last 6 years, we have provided business and investment advisory to MSMEs improving their social and green impacts. Our capacity building involves business advisory, technical assistance, access to capital, trade promotion and partnerships. Access to capital includes providing performance based loans, use of blended finance approaches like first loss capital, social success notes, mezz finance and fund management. To bridge market gaps, we provide trade promotion services to enable regional and international trade.

INTRODUCTION

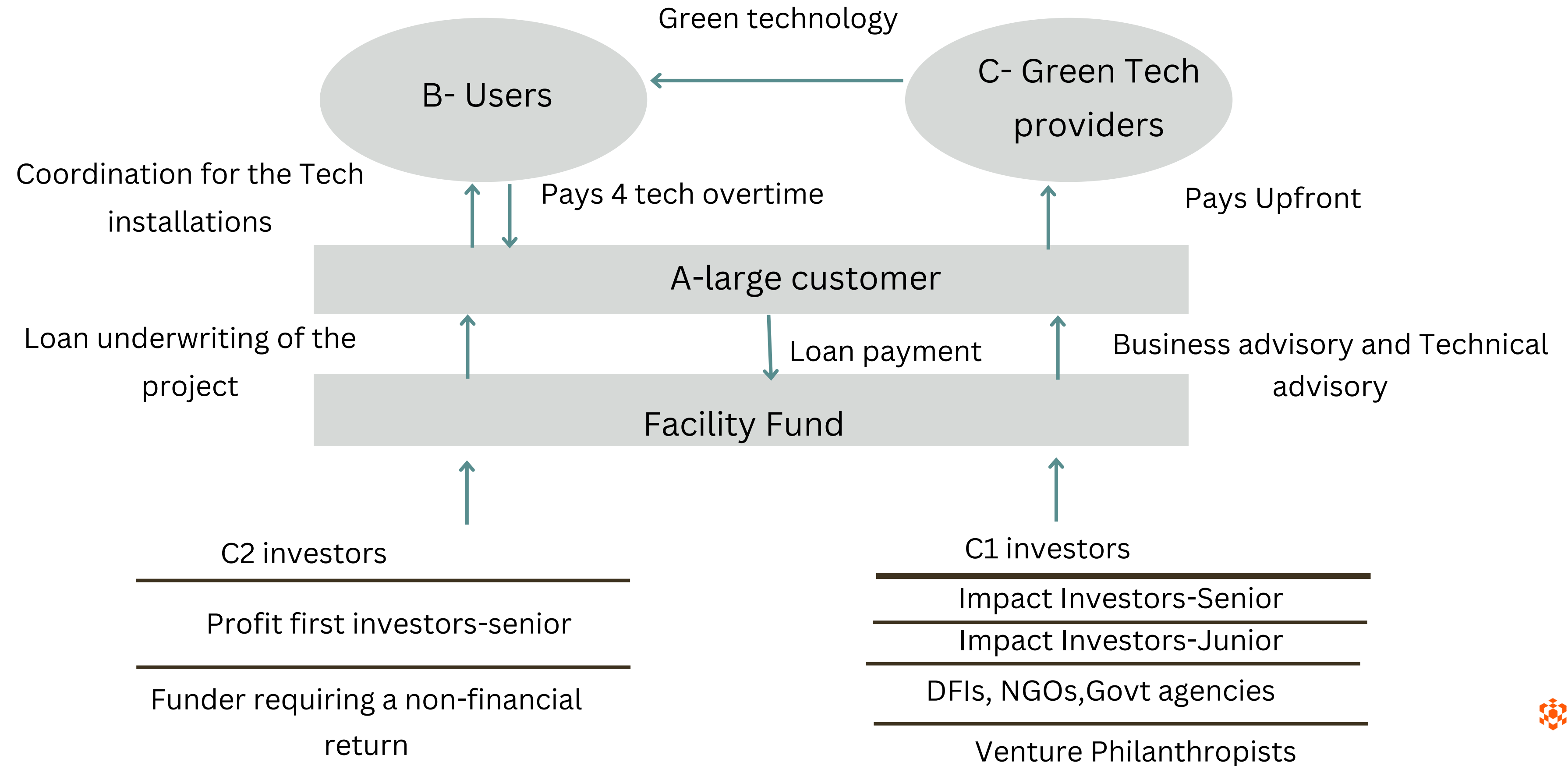
The Africa Green Technologies Facility is a unique multi-pronged program to strengthen domestic markets for green technologies designed by Finding XY. Rather than being a traditional VC fund, this facility takes the approach of a “match-making” business. It profiles feasible projects where investments can be made, matching them to funders via an alternative/blended financing scheme, which provides cover across the different investment needs of funders and local enterprises alike. The facility promotes increased cooperation among green business promoters by taking a bespoke approach to defining green technology needs, learning and facilitating deal flow using finance and project consulting for commercial uptake by investors.

GOALS

The end goal is to enable the implementation of green technology projects giving opportunity to local climate smart enterprises to grow, and to provide green energy and better climate adaptation solutions in local communities. To achieve this goal, the facility will address the key challenges faced when attempting to bring much needed impact financing to local enterprises.

- Bankability of green enterprises,
- Accountability and risk management for the funders.
- Project weak cash-flows

FACILITY MODEL



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